

Manager - Strategic Sourcing

Regular, full-time

Guelph, ON

Are you a strategic procurement leader who excels at building strong stakeholder relationships, leading complex sourcing initiatives, and delivering value-driven procurement solutions? The University of Guelph is seeking a Manager, Strategic Sourcing, to join its Procurement Operations team within Financial Services.

In this role, you will lead the development and execution of strategic sourcing initiatives that support the University's academic, research, and operational priorities. You will oversee complex procurement projects, negotiate contracts, develop category management strategies, and provide expert guidance on supplier management, governance, risk mitigation, and regulatory compliance within a public-sector environment.

As a trusted advisor, you will partner with University leaders, faculty, researchers, and administrative teams to identify procurement solutions that maximize value while supporting sustainability objectives, accessibility requirements, and institutional priorities. You will also leverage spend analytics and market intelligence to drive continuous improvement, optimize supplier performance, and strengthen procurement practices across the University.

The ideal candidate brings progressive experience in strategic sourcing, procurement, category management, or supply chain leadership, along with strong analytical, negotiation, and stakeholder engagement skills. You have a thorough understanding of public-sector procurement legislation, trade agreements, contract management, and supplier relationship management, as well as proven experience leading high-performing teams in a complex organizational environment.

Join a collaborative team committed to delivering strategic procurement solutions that support the University of Guelph's mission while ensuring transparency, accountability, and excellence in the stewardship of institutional resources.

Your key responsibilities will include:

- Lead strategic sourcing initiatives, including complex, high-value procurements, contract negotiations, and category management strategies that support the University's academic, research, and operational priorities.
- Provide expert procurement advice and guidance to academic and administrative leaders, ensuring sourcing decisions balance value, service quality, risk management, sustainability, and stakeholder needs.
- Leverage spend analytics, market intelligence, and performance metrics to inform sourcing strategies, identify opportunities for continuous improvement, and maximize value across the supplier portfolio.

- Ensure compliance with public-sector procurement legislation, trade agreements, University policies, and governance requirements, while supporting effective supplier performance and risk management practices.
- Lead, mentor, and develop a team of procurement professionals, fostering a culture of collaboration, accountability, service excellence, and continuous learning.

Requirements

The University recognizes that no individual will have the following skills/experience in equal measures, but the qualifications below will be used to assess the suitability of candidates throughout the process:

- Undergraduate degree in Business, Supply Chain Management, Finance, or a related discipline and 6 years related experience, or an equivalent combination of education and experience.
- Supply Chain Management Professional (SCMP) designation or equivalent professional designation.
- Significant progressive experience in strategic sourcing, procurement, category management, or supply chain leadership within a complex organization, preferably in the public sector or higher education environment.
- Demonstrated experience leading complex sourcing initiatives, contract negotiations, and supplier relationship management programs.
- Strong analytical and problem-solving skills with the ability to interpret complex financial, contractual, and market data.
- Excellent relationship-building, negotiation, communication, and stakeholder engagement skills.
- Thorough knowledge of public-sector procurement practices, trade agreements, and regulatory requirements.
- Proven leadership experience developing and supporting high-performing teams.

The university provides flexible work arrangements. This position is required to be fulfilled both remotely and on-campus (Guelph Campus).

The University of Guelph (www.uoguelph.ca) is one of Canada's leading research-intensive comprehensive institutions, with a record of outstanding scholarship in the arts, humanities, social sciences, life sciences, physical and engineering sciences, agriculture, and veterinary sciences. This is your chance to join us in our endeavor to improve life.

To view a detailed posting for the role of **Manager - Strategic Sourcing**, please go to our website at <https://careers.uoguelph.ca/>. Please include a cover letter along with your resume in your application.

At the University of Guelph, fostering a [culture of inclusion](#) is an institutional imperative. The University invites and encourages applications from all qualified individuals, including from groups that are traditionally underrepresented in employment, who may contribute to further diversification of our Institution.