

RE: Reciprocity between the SCMP designation and CSCMP.

What SCMAO desires on behalf of the profession and its members: An Indefinite reciprocity agreement with a termination clause of a **mutually agreed upon notice period** that can be triggered by either party with no conditions. However, after discussion with you and given our mutual desire to preserve country-wide “standards” for the profession and facilitate the necessary conversations for structural change to serve the best interests of the profession and all stakeholders (i.e. avoid competition), SCMAO would be open to the following:

Reciprocity agreement with a term up to the next exam cycle, tentatively scheduled for July 2024 (13- or 14-months beginning June 2, 2023), while the agreement is in place, SCMAO would agree to the following:

1. Common certification standards for both designations
 1. Example today we have LRW, Exam, code of conduct/ethics, CPD policy
 2. Supply Chain Canada and SCMAO can retain the existing revenue share model
 1. LRW: National keeps \$2,000 of the \$2,500pp
 2. Exam: National keeps \$400 of the \$500pp).
 3. **Estimated average of 60 candidates per year, that is a revenue stream of \$150,000 plus to National.**
2. SCMAO would Endorse and utilize Supply Chain Canada’s competency framework in its education program.
 1. SCMAO will also contribute \$10,000 towards the annual update of the framework as long as its updated and with released for public consumption and utilization.
3. SCMAO would be open to licensing/delivering at a nominal fee, its new and improved education program to Supply Chain Canada should be of interest.
4. SCMAO would refer all public policy/national advocacy issues to Supply Chain Canada.
5. SCMAO will not accept or solicit **voting** members into SCMAO who don’t reside in Ontario.

In exchange, Supply Chain Canada National Office agrees to:

1. Maintaining and updating the competency framework.
2. To not changing it by-laws to accept members from Ontario
3. To engage in discussions with SCMAO (separate to the Federation Council to explore the viability and possibility of National merging into SCMAO).
 1. This would enable ability to terminate the federation agreement and allowing us to mutually develop a franchise model or something similar that would “keep us whole”.
 2. This would allow for core services to remain centrally led (preserving country wide standards) while maintaining the independence of provincial institutes (those that seek independence) and maximize efficiencies of scale and resources between our two orgs.
4. To transfer the management of pathway agreements with academic institutions in Ontario back to SCMAO